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Document A

George ORWELL, *Down and Out in Paris and London* [1933], Harmondsworth, Penguin, 1975, pp. 67-70.

IN a few days I had grasped the main principles on which the hotel was run. The thing that would astonish anyone coming for the first time into the service quarters of a hotel would be the fearful noise and disorder during the rush hours. It is something so different from the steady work in a shop or a factory that it

- 5- looks at first sight like mere bad management. But it is really quite unavoidable, and for this reason. Hotel work is not particularly hard, but by its nature it comes in rushes and cannot be economized. You cannot, for instance, grill a steak two hours before it is wanted; you have to wait till the last moment, by which time a mass of other work has accumulated, and then do it all together, in frantic haste.
- Ao. The result is that at mealtimes everyone is doing two men's work, which is impossible without noise and quarrelling. Indeed the quarrels are a necessary part of the process, for the pace would never be kept up if everyone did not accuse everyone else of idling. It was for this reason that during the rush hours the whole staff raged and cursed like demons. At those times there was scarcely
- AS- a verb in the hotel except foutre. A girl in the bakery, aged sixteen, used oaths that would have defeated a cabman. (Did not Hamlet say 'cursing like a scullion'? No doubt Shakespeare had watched scullions at work.) But we were not losing our heads and wasting time; we were just stimulating one another for the effort of packing four hours' work into two hours.
- What keeps a hotel going is the fact that the employees take a genuine pride in their work, beastly and silly though it is. If a man idles, the others soon find him out, and conspire against him to get him sacked. Cooks, waiters and *plongeurs* differ greatly in outlook, but they are all alike in being proud of their efficiency.
- Undoubtedly the most workmanlike class, and the least servile, are the cooks. 25- They do not earn quite so much as waiters, but their prestige is higher and their
- employment steadier. The cook does not look upon himself as a servant, but as a skilled workman; he is generally called 'un ouvrier' which a waiter never is. He knows his power—knows that he alone makes or mars a restaurant, and that if he is five minutes late everything is out of gear. He despises the whole non-
- 30 cooking staff, and makes it a point of honour to insult everyone below the head waiter. And he takes a genuine artistic pride in his work, which demands very great skill. It is not the cooking that is so difficult, but the doing everything to time. Between breakfast and luncheon the head cook at the Hôtel X would receive orders for several hundred dishes, all to be served at different times; he
- 35- cooked few of them himself, but he gave instructions about all of them and inspected them before they were sent up. His memory was wonderful. The vouchers were pinned on a board, but the head cook seldom looked at them; everything was stored in his mind, and exactly to the minute, as each dish fell due, he would call out, 'Faites marcher une côtelette de veau' (or whatever it
- 40 was) unfailingly. He was an insufferable bully, but he was also an artist. It is for

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their punctuality, and not for any superiority in technique, that men cooks are preferred to women.

The waiter's outlook is quite different. He too is proud in a way of his skill, but his skill is chiefly in being servile. His work gives him the mentality, not of a

- 45-workman, but of a snob. He lives perpetually in sight of rich people, stands at their tables, listens to their conversation, sucks up to them with smiles and discreet little jokes. He has the pleasure of spending money by proxy. Moreover, there is always the chance that he may become rich himself, for, though most waiters die poor, they have long runs of luck occasionally. At some cafés on the
- Grand Boulevard there is so much money to be made that the waiters actually pay the *patron* for their employment. The result is that between constantly seeing money, and hoping to get it, the waiter comes to identify himself to some extent with his employers. He will take pains to serve a meal in style, because he feels that he is participating in the meal himself.
- I remember Valenti telling me of some banquet at Nice at which he had once served, and of how it cost two hundred thousand francs and was talked of for months afterwards. 'It was splendid, mon p'tit, mais magnifique! Jesus Christ! The champagne, the silver, the orchids—I have never seen anything like them, and I have seen some things. Ah, it was glorious!'
- 60_ 'But,' I said, 'you were only there to wait?'

'Oh, of course. But still, it was splendid.'

The moral is, never be sorry for a waiter. Sometimes when you sit in a restaurant, still stuffing yourself half an hour after closing time, you feel that the tired waiter at your side must surely be despising you. But he is not. He is not

- 65-thinking as he looks at you, 'What an overfed lout'; he is thinking, 'One day, when I have saved enough money, I shall be able to imitate that man.' He is ministering to a kind of pleasure he thoroughly understands and admires. And that is why waiters are seldom Socialists, have no effective trade union, and will work twelve hours a day—they work fifteen hours, seven days a week, in many
- 70 cafés. They are snobs, and they find the servile nature of their work rather congenial.

The *plongeurs*, again, have a different outlook. Theirs is a job which offers no prospects, is intensely exhausting, and at the same time has not a trace of skill or interest; the sort of job that would always be done by women if women were

strong enough. All that is required of them is to be constantly on the run, and to put up with long hours and a stuffy atmosphere. They have no way of escaping from this life, for they cannot save a penny from their wages, and working from sixty to a hundred hours a week leaves them no time to train for anything else. The best they can hope for is to find a slightly softer job as night-watchman or solutions attendant.

And yet the *plongeurs*, low as they are, also have a kind of pride. It is the pride of the drudge—the man who is equal to no matter what quantity of work. At that level, the mere power to go on working like an ox is about the only virtue

attainable. Débrouillard is what every plongeur wants to be called. A débrouillard

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- *5- is a man who, even when he is told to do the impossible, will se débrouiller-get it done somehow. One of the kitchen plongeurs at the Hôtel X, a German, was well known as a débrouillard. One night an English lord came to the hotel, and the waiters were in despair, for the lord had asked for peaches, and there were none in stock; it was late at night, and the shops would be shut. 'Leave it to me,'
- go said the German. He went out, and in ten minutes he was back with four peaches. He had gone into a neighbouring restaurant and stolen them. That is what is meant by a *débrouillard*. The English lord paid for the peaches at twenty francs each.
- Mario, who was in charge of the cafeterie, had the typical drudge mentality. All 35-he thought of was getting through the 'boulot', and he defied you to give him too much of it. Fourteen years underground had left him with about as much natural laziness as a piston rod. 'Faut être dur,' he used to say when anyone complained. You will often hear plongeurs boast, 'Je suis dur'—as though they were soldiers, not male charwomen.
- Thus everyone in the hotel had his sense of honour, and when the press of work came we were all ready for a grand concerted effort to get through it. The constant war between the different departments also made for efficiency, for everyone clung to his own privileges and tried to stop the others idling and pilfering.
- **This is the good side of hotel work. In a hotel a huge and complicated machine is kept running by an inadequate staff, because every man has a well-defined job and does it scrupulously. But there is a weak point, and it is this—that the job the staff are doing is not necessarily what the customer pays for. The customer pays, as he sees it, for good service; the employee is paid, as he sees it, for the
- though hotels are miracles of punctuality, they are worse than the worst private houses in the things that matter.

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Document B

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Bernard Mandeville, An Essay on Charity and Charity-Schools [1723] in The Fable of the Bees, or Private Vices, Public Benefits, Harmondsworth, Penguin, 1989, pp. 294-296.

From what has been said it is manifest, that in a free Nation where Slaves are not allow'd of, the surest Wealth consists in a Multitude of laborious Poor; for besides that they are the never-failing Nursery of Fleets and Armies, without them there could be no Enjoyment, and no Product of any Country could be valuable. To make the Society happy and People easy under the meanest Circumstances, it is requisite that great Numbers of them should be Ignorant as well as Poor. Knowledge both enlarges and multiplies our Desires, and the fewer things a Man wishes for, the more easily his Necessities may be supply'd.

The Welfare and Felicity therefore of every State and Kingdom, require that the Knowledge of the Working Poor should be confin'd within the Verge of their Occupations, and never extended (as to things visible) beyond what relates to their Calling. The more a Shepherd, a Plowman or any other Peasant knows of the World, and the things that are Foreign to his Labour or Employment, the less fit he'll be to go through the Fatigues and Hardships of it with Chearfulness and Content.

Reading, Writing and Arithmetick, are very necessary to those, whose Business require such Qualifications, but where People's livelihood has no dependence on these Arts, they are very pernicious to the Poor, who are forc'd to get their Daily Bread by their Daily Labour. Few Children make any Progress at School, but at the same time they are capable of being employ'd in some Business or other, so that every Hour those of poor People spend at their Book is so much time lost to the Society. Going to School in comparison to Working is Idleness, and the longer Boys continue in this easy sort of Life, the more unfit they'll be when grown up for downright Labour, both as to Strength and Inclination. Men who are to remain and end their Days in a Laborious, Tiresome and Painful Station of Life, the sooner they are put upon it at first, the more patiently they'll submit to it for ever after. Hard Labour and the coarsest Diet are a proper Punishment to several kinds of Malefactors, but to impose either on those that have not been used and brought up to both is the greatest Cruelty, when there is no Crime you can charge them with.

Reading and Writing are not attain'd to without some Labour of the Brain and Assiduity, and before People are tolerably vers'd in either, they esteem themselves infinitely above those who are wholly Ignorant of them, often with so little Justice and Moderation as if they were of another Species. As all Mortals have naturally an Aversion to Trouble and Painstaking, so we are all fond of, and apt to over-value those Qualifications we have purchased at the Expence of our

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Ease and Quiet for Years together. Those who spent a great part of their Youth in learning to Read, Write and Cypher, expect and not unjustly to be employ'd where those Qualifications may be of use to them; the Generality of them will look upon downright Labour with the utmost Contempt, I mean Labour perform'd in the Service of others in the lowest Station of Life, and for the meanest Consideration. A Man who has had some Education, may follow Husbandry by Choice, and be diligent at the dirtiest and most laborious Work; but then the Concern must be his own, and Avarice, the Care of a Family, or some other pressing Motive must put him upon it; but he won't make a good Hireling and serve a Farmer for a pitiful Reward; at least he is not so fit for it as a Day-Labourer that has always been employ'd about the Plough and Dung Cart, and remembers not that ever he has lived otherwise.

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When Obsequiousness and mean Services are required, we shall always observe that they are never so chearfully nor so heartily perform'd as from Inferiors to Superiors; I mean Inferiors not only in Riches and Quality, but likewise in Knowledge and Understanding. A Servant can have no unfeign'd Respect for his Master, as soon as he has Sense enough to find out that he serves a Fool. When we are to learn or to obey, we shall experience in our selves, that the greater Opinion we have of the Wisdom and Capacity of those that are either to Teach or Command us, the greater Deference we pay to their Laws and Instructions. No Creatures submit contentedly to their Equals, and should a Horse know as much as a Man, I should not desire to be his Rider.

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Document C

George Cruikshank, "The British Beehive", in *Penny Political Picture for the People*, London, 1867, British Museum.

